



Area Sales Manager - District Heating

London/South East

REHAU is the premium worldwide brand for polymer-based innovations and systems in construction, automotive and industry. From furniture to windows to aircraft, you encounter our systems every day, without noticing them. While they may be invisible, their benefits are always around us. More than 20,000 employees at 170 locations worldwide apply their expertise and innovative capabilities to ensure the continuous growth of our independent privately-held company. REHAU is the place to build a career, so why not join our team and contact us today!

Your role:

Taking a hybrid approach, working out of the REHAU London Hub and your home, you will be responsible for generating new business for our pre-insulated district heating pipework across London and the South East. Your activity will be focused on the key decision makers within Specifiers, Mechanical & Utility Contractors and ESCOs. You will be responsible for achieving sales and profitability targets, along with ensuring regular planning and reporting is provided on all projects through our CRM system.

Some of the benefits for this role include:

- Vehicle Allowance;
- Sales incentive programme;
- Private Medical Insurance;
- Health Cash plan;
- Enhanced Pension;
- Life Assurance Policy;
- Broadband Allowance;
- Generous holiday allowance;
- Buying & Selling holidays;
- Internal training academy with access to external training;
- Health and Wellbeing initiatives;
- Employee Assistance Programme;
- Employee Benefits Platform.

Your profile:

The successful candidate could have experience of selling pre-insulated pipework, district heating products or similar HVAC products to Specifiers, Merchants and Contractors within the industry. The successful candidate should have the aptitude to develop relationships with Contractors and supplying via Wholesalers. The candidate will have good technical sales experience in the HVAC market and some knowledge of the district heating market. The successful candidate will have a structured approach to the role, be well organised, be an excellent communicator, as well as having the confidence in carrying out technical presentations.

Interested?

Please send your CV to recruitment@rehau.com

www.rehau.uk/careers