



Area Sales Manager - Window Solutions South East

The REHAU Group is a unique and diverse family of eight strong Subgroups consisting of REHAU Interior Solutions, REHAU Building Solutions, REHAU Window Solutions, REHAU Automotive, REHAU Industrial Solutions, REHAU New Ventures, the Meraxis Group, RAUMEDIC and the services division REHAU Global Business Services. Each focuses on the specific needs of their target groups with their individual competencies. This industry and trade specific focus enables each of the companies to lead in their respective markets and, at the same time, to complement each other within the REHAU Group to successfully engineer progress and enhance lives together. More than 20,000 employees at 190 locations worldwide apply their expertise and innovative capabilities to ensure the continuous growth of our independent privately held company. REHAU is the place to build a career, so why not join our team and contact us today!

Your role

This is an external sales role with responsibility for business development in our South East region. You will be working closely with our direct customers, window and door Fabricators, to deliver a customer centric experience for them in terms of account management, enhancing their product range and adding volume to fulfil their production capacity. You will work closely with our Commercial and Trade Sales teams to ensure that a holistic sales approach is delivered in your area. You will be required to research and understand the opportunities for new business in your area in line with REHAU's growth goals and be confident and adept at delivering successful sales pitches/ approaches.

Your profile

You should have knowledge of the construction market in the South East, with a network of contacts in the industry. It is also important that you have knowledge and previous experience of the fenestration market; and prior dealings with Fabricators, Contractors, Installers and Architects will be beneficial. It is essential that you have the ability to assimilate knowledge of REHAU window products along with commercial acumen. You will be target driven with evidence of consistently achieving or exceeding targets. You should be articulate and numerate to a high level and be able to communicate at all levels.

Interested?

Please send your CV to recruitment@rehau.com

Closing Date: Sunday 11th May 2025 www.rehau.uk



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