



Area Sales Manager - Heating & Plumbing Products

London/South East

The REHAU Group is a unique and diverse family of eight strong Subgroups consisting of REHAU Interior Solutions, REHAU Building Solutions, REHAU Window Solutions, REHAU Automotive, REHAU Industrial Solutions, REHAU New Ventures, the Meraxis Group, RAUMEDIC and the services division REHAU Global Business Services. Each focuses on the specific needs of their target groups with their individual competencies. This industry- and trade-specific focus enables each of the companies to lead in their respective markets and, at the same time, to complement each other within the REHAU Group to successfully engineer progress and enhance lives together. More than 20,000 employees at 190 locations worldwide apply their expertise and innovative capabilities to ensure the continuous growth of our independent privately-held company. REHAU is the place to build a career, so why not join our team and contact us today!

Your role:

Working from home and our London Sales Office, you will be responsible for generating new business for our Heating & Plumbing systems along with our Underfloor Heating products in London and the South East of London. Your activity will be focused towards the key decision makers within Specifiers, Mechanical Contractors, Clients and Wholesalers. You will be responsible for achieving sales and profitability targets, along with ensuring regular planning and reporting is provided on all projects through our CRM system.

Your profile:

The ideal candidate will have experience of selling Underfloor heating products and Heating & Plumbing systems to Specifiers and Contractors within the industry. The successful candidate must have a strong track record in developing relationships with Developers, Builders, Contractors and supplying via Wholesalers. The ideal candidate will have technical sales experience and good market knowledge of the heating and plumbing market. The successful candidate will have a structured approach to the role, be well organised, be an excellent communicator, as well as experienced in carrying out technical presentations.

Interested?

Please send your CV to recruitment@rehau.com

www.rehau.uk/careers

Closing Date: 26th January 2025

