

## **Area Sales Manager - Window Solutions**

## Scotland

The REHAU Group is a unique and diverse family of eight strong Subgroups consisting of REHAU Interior Solutions, REHAU Building Solutions, REHAU Window Solutions, REHAU Industrial Solutions, REHAU New Ventures, the Meraxis Group, RAUMEDIC and the services division REHAU Global Business Services. Each focuses on the specific needs of their target groups with their individual competencies. This industry and trade specific focus enables each of the companies to lead in their respective markets and, at the same time, to complement each other within the REHAU Group to successfully engineer progress and enhance lives together. More than 20,000 employees at 190 locations worldwide apply their expertise and innovative capabilities to ensure the continuous growth of our independent privately held company. REHAU is the place to build a career, so why not join our team and contact us today!

## Your role:

This is an external sales role with responsibility for business development across Scotland. Working in our Commercial team, you will be working closely with Fabricators, Installers and trade counters whilst also engaging with Architects, Specifiers, Main Contractors; and other clients associated with PVC-U window products.

## Your profile:

You will be target driven with evidence of consistently achieving or exceeding targets You should have knowledge of the construction market in Scotland, with a network of contacts in the industry. It is essential that you have the ability to assimilate knowledge of REHAU window products along with commercial acumen. You should be articulate and numerate to a high level and be able to communicate at all levels. It is also desirable that you have knowledge and previous experience of the fenestration market; and prior dealings with Fabricators, Contractors and Architects will be beneficial.



