Engineering progress
Enhancing lives

Area Sales Manager - District Heating

Yorkshire/North East England

The REHAU Group is a unique and diverse family of eight strong Subgroups consisting of REHAU Interior Solutions, REHAU Water Technologies, REHAU Window Solutions, REHAU Industrial Solutions, REHAU New Ventures, the Meraxis Group, RAUMEDIC and the services division REHAU Global Business Services. Each focus on the specific needs of their target groups with their individual competencies. This industry and trade specific focus enables each of the companies to lead in their respective markets and, at the same time, to complement each other within the REHAU Group to successfully engineer progress and enhance lives together. With more than 13,000 employees across 160 locations worldwide, REHAU combines deep expertise with innovative capabilities to drive the continuous growth of our independent, privately held company. As a Great Place to Work certified organisation, REHAU offers an inspiring environment to build your next career—so why not join our team and get in touch today?

Your role:
We are seeking an additional territory-based Area Sales Manager to cover Yorkshire / North East England, you will be required to live on patch.

As part of the Water Technologies division, the role involves generating new business for REHAU's pre-insulated district heating pipework solutions to contractors, wholesalers, building services consultants and clients. You will be responsible for meeting sales and profitability targets, ensuring regular planning and reporting is maintained.

Success in this role requires the ability to understand and interpret customer needs, adopt a disciplined approach to prospecting and follow-up, and effectively utilise CRM systems to track customer and competitor insights.

Your profile:
You will have proven sales experience within the construction industry, including strong experience of dealing with specifiers and contractors (mechanical / utility). As the role will involve training and supporting contractors on site with our district heating pipework, site experience is essential. Experience in district heating projects or low carbon heating is desired but not essential for the role.

As a target-driven and naturally engaging individual, you excel in building relationships and enjoy regular customer interaction. You will have a structured approach to the role, be well organised, be an excellent communicator, as well as having confidence in delivering technical presentations.

Interested?
Please apply by clicking here or scanning the QR code.
Closing Date: 6th October 2026
www.rehau.uk

REHAU

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